



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>*

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT  
SCHEDULE TITLE: MISSION ORIENTED INTEGRATED SERVICES (MOBIS)  
FSC GROUP: 874**

**CONTRACT NUMBER:  
GS-10F-0098P**

**PERIOD COVERED BY CONTRACT:  
November 21, 2003 through November 20, 2018**

**Studios Architecture  
1625 M St NW  
Washington, DC 20036  
(P) 202-736-5960  
(F) 202-736-5949  
[www.studios.com](http://www.studios.com)**

Contractor's Administration Source: [jgustafson@studios.com](mailto:jgustafson@studios.com)

General Services Administration  
Management Services Center Acquisition Division  
Modification #**PS-0020**, dated **11/25/14**

Business Size: **Large Business**  
DUNS: **16-086-0896**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

## GSA AWARDED TERMS AND CONDITIONS STUDIOS ARCHITECTURE

- 1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

**SIN 874-1: Integrated Consulting Services**

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.

<u>SIN</u>	<u>Labor Category</u>	<u>Hourly Rate</u>
<b>SIN 874-1,</b>	<b>Administrative Support</b>	<b>\$55.26</b>

2. Maximum order.

**SIN 874-1: \$1,000,000**

If the "best value" selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

3. Minimum order.

**\$100.00**

4. Geographic coverage (delivery area).

**48 Contiguous States including Washington, DC, Alaska, Hawaii, and Puerto Rico**

5. Point(s) of production (city, county, and State or foreign country).

**Washington, DC**

6. Discount from list prices or statement of net price.

**Refer to Awarded GSA Pricelist**

7. Quantity discounts.

**None**

8. Prompt payment terms.

**0%, Net 30 Days**

- 9a. Government purchase cards **are accepted** at or below the micro-purchase threshold

- 9b. Government purchase cards **are NOT accepted** above the micro-purchase threshold

10. Foreign items (list items by country of origin).

**NOT APPLICABLE**

- 11a. Time of delivery.  
**Determined at the Task Order Level**
- 11b. Expedited Delivery.  
**Determined at the Task Order Level**
- 11c. Overnight and 2-day delivery.  
**Determined at the Task Order Level**
- 11d. Urgent Requirements.  
**Determined at the Task Order Level**
12. F.O.B. point.  
**Destination**
- 13a. Ordering address.  
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Washington, DC 20036  
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F: 202-736-5949**
- 13b. **Ordering procedures:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulations 8.405 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can also be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules)).
14. Payment address.  
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Washington, DC 20036  
P: 202-736-5960  
F: 202-736-5949**
15. Warranty provision.  
**NOT APPLICABLE**
16. Export packing charges, if applicable.  
**NOT APPLICABLE**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).  
**ACCEPTED AT OR BELOW THE MICRO-PURCHASE THRESHOLD**
18. Terms and conditions of rental, maintenance, and repair (if applicable).  
**NOT APPLICABLE**
19. Terms and conditions of installation (if applicable).  
**NOT APPLICABLE**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).

**NOT APPLICABLE**

- 20a. Terms and conditions for any other services (if applicable).

**NOT APPLICABLE**

21. List of service and distribution points (if applicable).

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22. List of participating dealers (if applicable).

**NOT APPLICABLE**

23. Preventive maintenance (if applicable).

**NOT APPLICABLE**

- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).

**NOT APPLICABLE**

- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at:

[www.Section508.gov/](http://www.Section508.gov/).

**NOT APPLICABLE**

25. Data Universal Number System (DUNS) number:

**16-086-0896**

26. Notification regarding registration in Central Contractor Registration (CCR) database.

**CAGE Code 1YGC4, active in SAM**



## **Introduction to the Firm**

Founded in 1985, STUDIOS Architecture is an international architecture firm that provides services in architecture, masterplanning, strategic consulting, environmental graphics, and design. With more than 200 employees spread across our offices in Washington, DC, New York City, San Francisco, Los Angeles, and Paris, STUDIOS draws on the expertise and talent of an international staff. The firm has forged relationships with clients throughout the United States, Europe, and Asia, strengthening its international experience and maintaining a global presence.

STUDIOS is committed to design excellence. The founding charter of STUDIOS outlines an architectural design organization that has allowed principals and staff to achieve extraordinary design results over a wide range of project types, within the framework of a series of “studios” or project-related design ateliers housed within the overall corporate structure. We believe that our unique firm organization allows us to offer clients the dedication of a small design “boutique” firm within the security and competence of a large corporate office. The factor that binds our diverse specializations and practice locales together is our resolution to achieve the greatest possible design success in every project we undertake.

STUDIOS’ design process is founded on a commitment to intensive research and analysis of our clients’ program, goals, and objectives, as well as the project site and context. Our approach to programming, exemplified by our Workplace Initiative for Corporate Clients, is based on gaining a comprehensive understanding of our clients’ organizational culture. This allows us to create a set of design objectives that will capture both the physical and social needs of our clients. In addition, we seek to fully understand our clients’ global objectives in order to anticipate their future organizational evolution as it occurs.

STUDIOS leads the industry in the changes occurring in the workplace, and provides a creative response to investigation and reinvention of the workplace. In 1995 we launched STUDIOS Consulting Services, a research effort that examines issues affecting work practices in corporations, professional service firms, and the federal government and their effect on the workplace.

Our focus is to define the best built environment for specific client mission and business goals. To achieve the appropriate environment, we define specific workplaces by thoroughly understanding the end-user’s global requirements for information technology, work processes, culture, and the workplace best support the organization’s strategy. Each of these factors are integrated to create a holistic model.

STUDIOS’ role in the definition of the appropriate workplace has two complementary components:

1. Develop a process that is strategically oriented
2. Envision and test-fit specific work environments

We believe the STUDIOS Consulting Services redefines the programming process by investigating and developing new design concepts for the workplace. This includes developing a vision for the future of the “traditional office” as well as the invention of new typologies for the workplace, with objective criteria, contributes to building a framework for the applicability of successful workplace models.

STUDIOS’ work with the federal government through the MOBIS schedule is focused out of our Washington, DC office.

**Labor Categories:**

Depending on the complexity of the assignment a group of qualified personnel are assigned to each project. In our process there are no hand-offs, the team that starts your project is the team that finishes your project. The different professional classifications for our consulting projects are listed below.

**Principal**

Principals plan, develop and implement the strategy and vision for projects. Workplace strategy, project and program management, client contact, project financial oversight. Responsible for the overall design, team structure, and implementation. Firm-wide leadership and business development. Credentials include:

- Undergraduate degree in Architecture, Environmental/Interior Design, Management or Business/Finance
- A minimum of ten years related experienced

**Lead Consultant**

Lead consultants are the primary point of contact for clients and are responsible for the overall design and execution of client projects. This includes identifying goals, framing the issues, developing strategies and designing the process for implementation. Credentials include:

- MBA or Master's degree in an appropriate research-based program (Organizational Development/Behavior, Environmental Design/Analysis, Anthropology, Sociology, Psychology, etc.)
- A minimum of ten years experience in strategic planning and facilitation
- Coursework in basic statistics, research methods, and organizational development

**Senior Project Manager/ Senior Consultant/ Workplace Strategist**

Senior Project Managers/ Senior Consultants/ Workplace Strategists conduct project management, initiation and oversight, client contact, coordinating team structure and fees, project schedules, deliverables, close-out, consultant coordination. Data collection and analysis, programming, test- fitting and related real estate services, conceptual drawings, space standards, FF&E guidelines.

Strategist performs primary role during vision sessions, leadership interviews, workplace strategy concepts, leads program and content development.

- Undergraduate degree in architecture, business management, environmental/interior design or social science research
- A minimum of eight years of related experience managing projects or consulting on strategy based projects

**Project Manager**

Project Managers manage the schedule, budget, and resources of a project. Credentials include:

- Bachelor's degree in a management or environmental design program
- Five years of experience in managing environmental consulting and strategy based design projects

**Designer**

Designers work with Senior Designers and Consultants to develop physical environments that support identified opportunities for improvement that pertain to the physical environment. Credentials include:

- Bachelor's degree in architecture or related environmental design degree.
- One year of experience in strategy based design

## **Senior Designer**

The Senior Designers work with the senior members of the team to further develop the identified opportunities for improvement that pertain to the physical environments. The designers conduct site surveys and space audits, review collected data of existing spaces and prepares presentations and report documents. They develop graphic diagrams and charges to convey findings from collected research.

Credentials include:

- Bachelor's degree in Interior Design, Environmental design or Architecture
- Two years experience in strategy based design
- Proficient CAD and computer skills

## **Junior Programmer/Data Collector**

Aid the Programmer and consultants in the logistics of data collection and implementation of field work. . They summarize data for the development of Workplace Strategies, and program development. The junior programmer /data collector has familiarity with the various means of data collections, calculations, and the application of research tools.

Credentials Include:

- Bachelor's degree in environmental analysis, information technology, social science research
- One year of experience supporting strategic planning services
- Familiarity with basic means of data collection and development research tools

## **Junior Designer**

Junior Designers work with Senior Designers and Consultants to develop physical environments that support identified opportunities for improvement that pertain to the physical environment.

Credentials include:

- Bachelor's degree in architecture or related environmental design degree.
- Three months of experience in strategy based design

**Hourly Rates:**

Our hourly rates are based on the actual salaries of the individuals assigned to each project. The following are the range of hourly rates to be expected for each labor category.

Principal	\$276.30 / hour
Lead Consultant	\$217.80 / hour
Senior Project Manager/ Senior Consultant/ Workplace Strategist	\$174.99 / hour
Project Manager	\$147.36 / hour
Designer / Other	\$108.90 / hour
Senior Designer	\$119.72 / hour
Junior Programmer / Data Collector	\$92.10 / hour
Junior Designer	\$82.89 / hour

**Service Contract Act:**

The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories/employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.